



БАПИМ

**Bulgarian Association of
Producers of Inert
Materials**

www.bapim.org

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- ❖ Bulgaria – Economic Data
- ❖ Aggregates Industry in Bulgaria
- ❖ Bulgarian Association of Producers of Inert Materials (BAPIM)

BULGARIA – ECONOMIC DATA

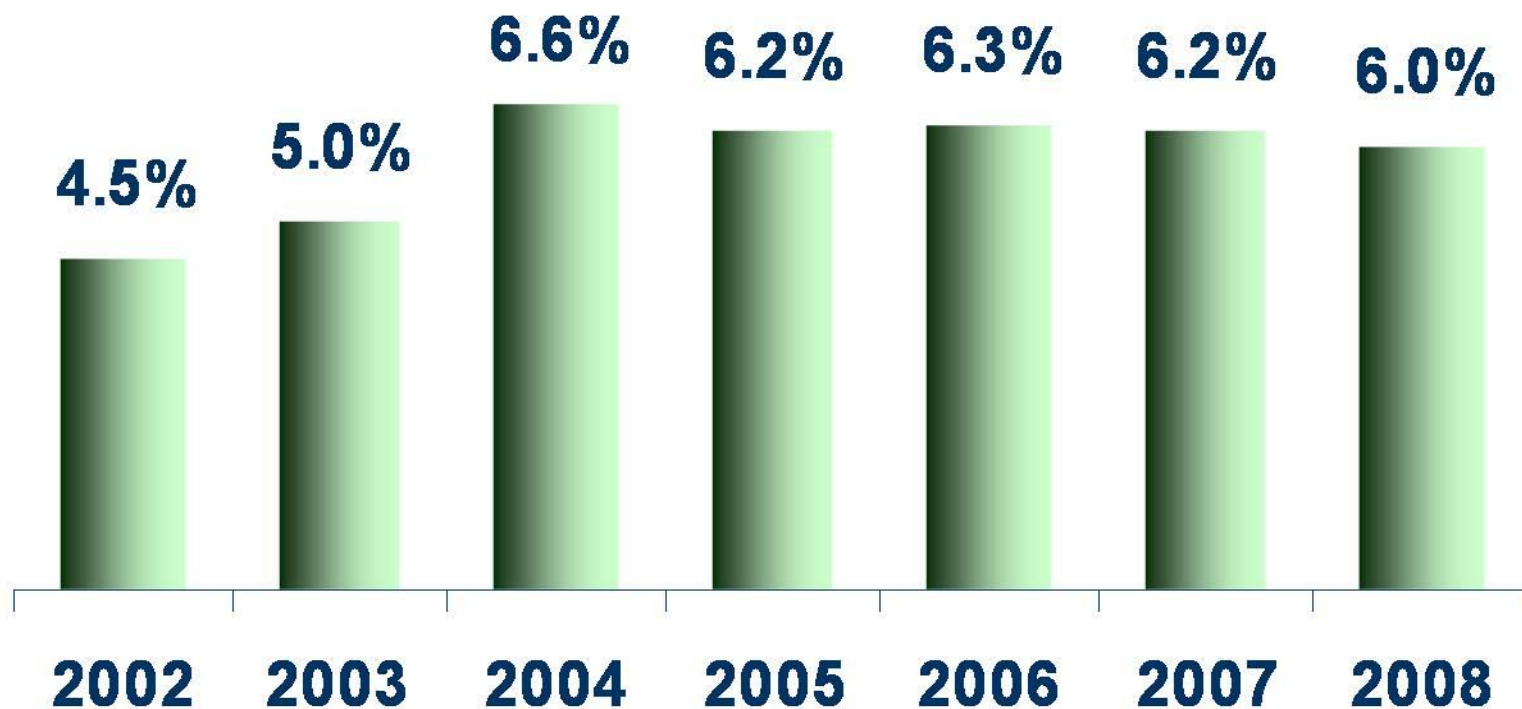
Bulgaria – Economic Data

- ❖ Politic and economic stability
- ❖ Strategic geographic location
- ❖ Stable currency
- ❖ GDP growth – 6% (2008)
- ❖ Inflation rate – 7.8% (2008)
- ❖ NATO membership
- ❖ EU membership as of 1st January 2007
- ❖ Legal framework harmonization with EU
- ❖ Infrastructure modernization
- ❖ Qualified labor market
- ❖ 10% corporate income tax rate
- ❖ 10% flat tax rate on personal income



- ❖ Bulgaria is situated in the South-East part of Europe
- ❖ Area: 110,993.6 km²
- ❖ Population: 7.8 million
- ❖ Capital City: Sofia (population: 2.1M)
- ❖ Official language: Bulgarian
- ❖ Alphabet: Cyrillic
- ❖ Religion: East Orthodox Christians (85 %), Catholics (2%), Others (13%)
- ❖ Currency: Lev, BGN
BGN is pegged to the Euro at the rate of BGN 1 per EUR 0.51129

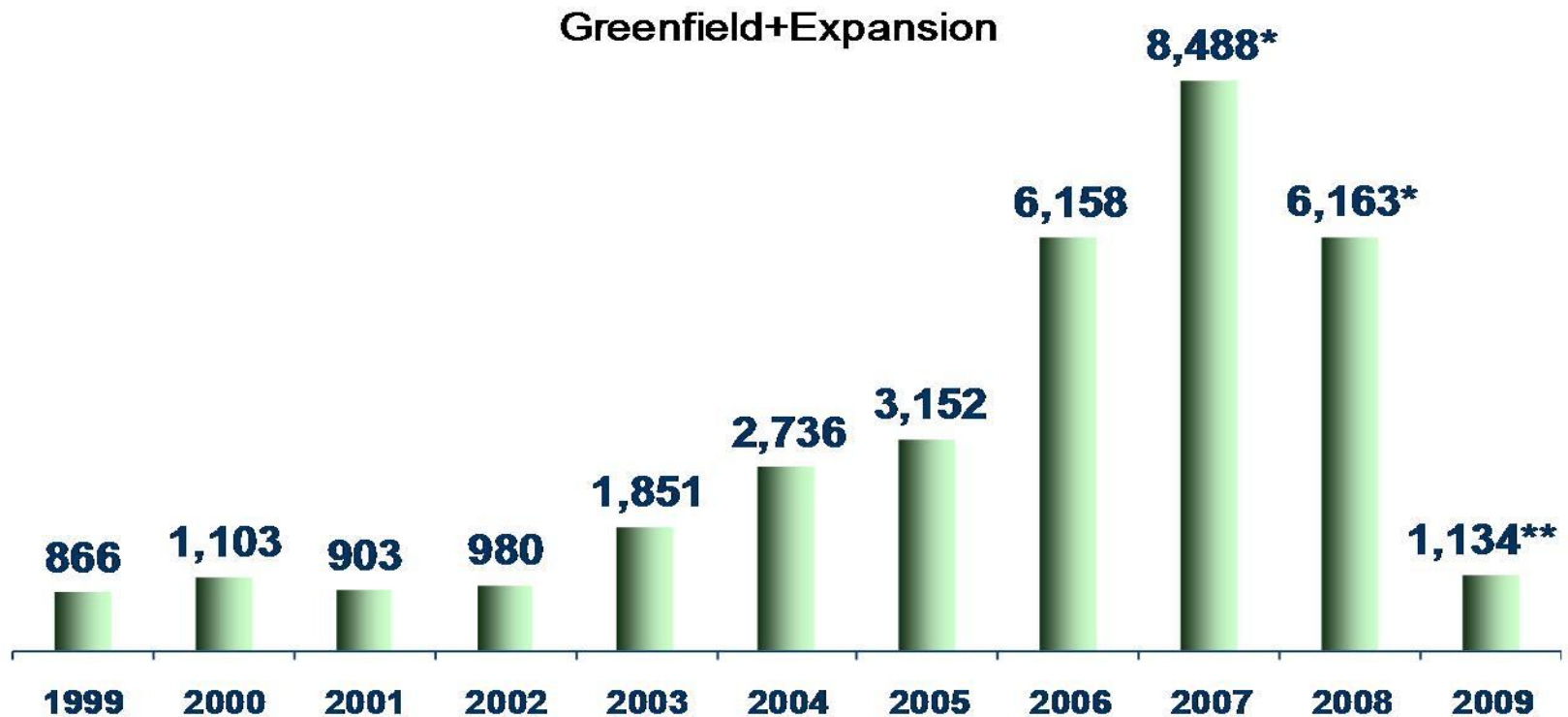
Bulgaria – Economic Data



Steady GDP growth, 2002 – 2008

Source: Bulgarian National Bank

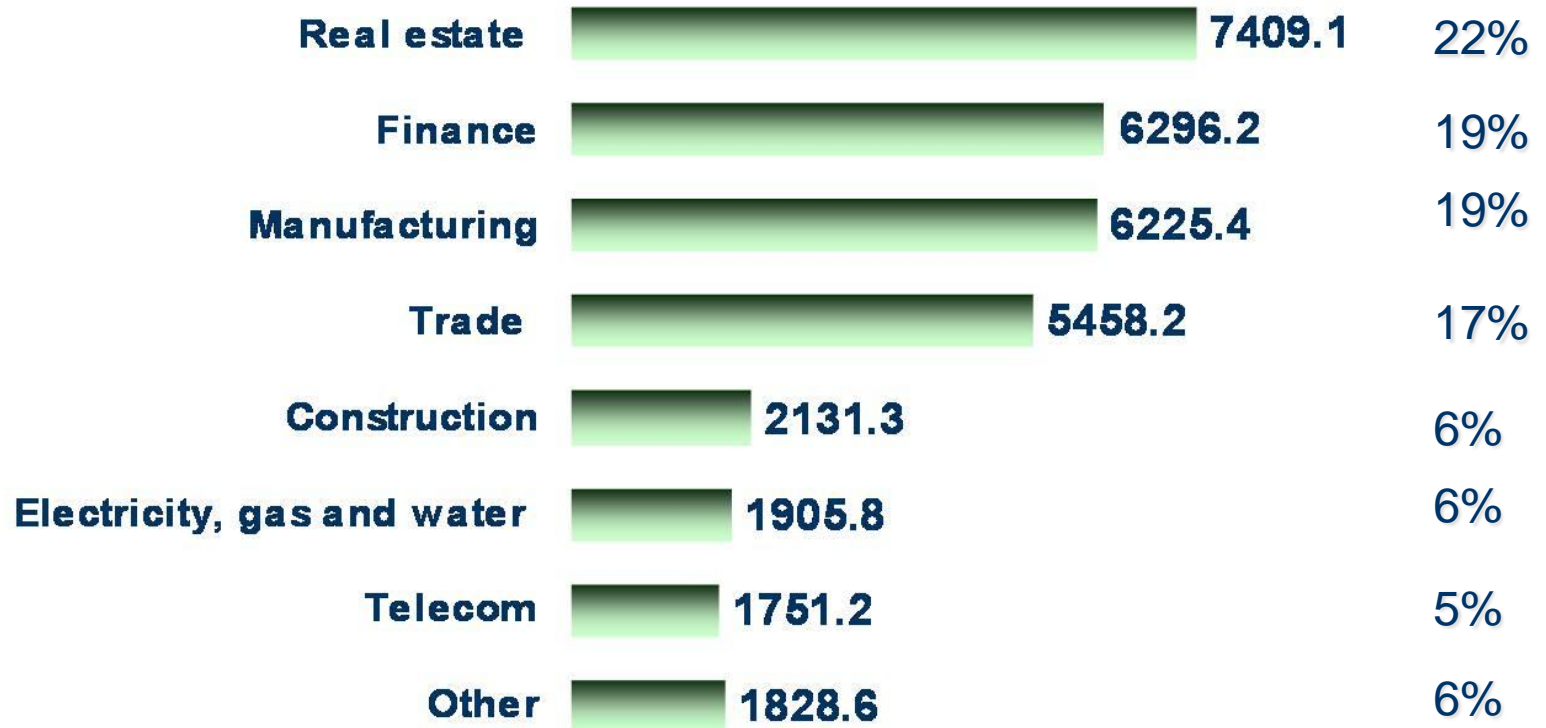
Bulgaria – Economic Data



Record FDI inflow in 2006 – 2009, EUR m

Preliminary Data, ** January – May
Source: BNB, IBA

Bulgaria – Economic Data



FDI stock by sector, 1998 – 2008, %, EUR m

Source: BNB, IBA



BULGARIAN AGGREGATES INDUSTRY

Bulgarian Aggregates Industry

- ❖ Active companies - ~70
- ❖ Industry growth – ~ 15% (2008)
- ❖ Industry decrease of extraction – 35-40%
(H1 2009)
- ❖ Share of total industrial input – 5% (2008)
- ❖ Industry employment - 1,7% of people employed



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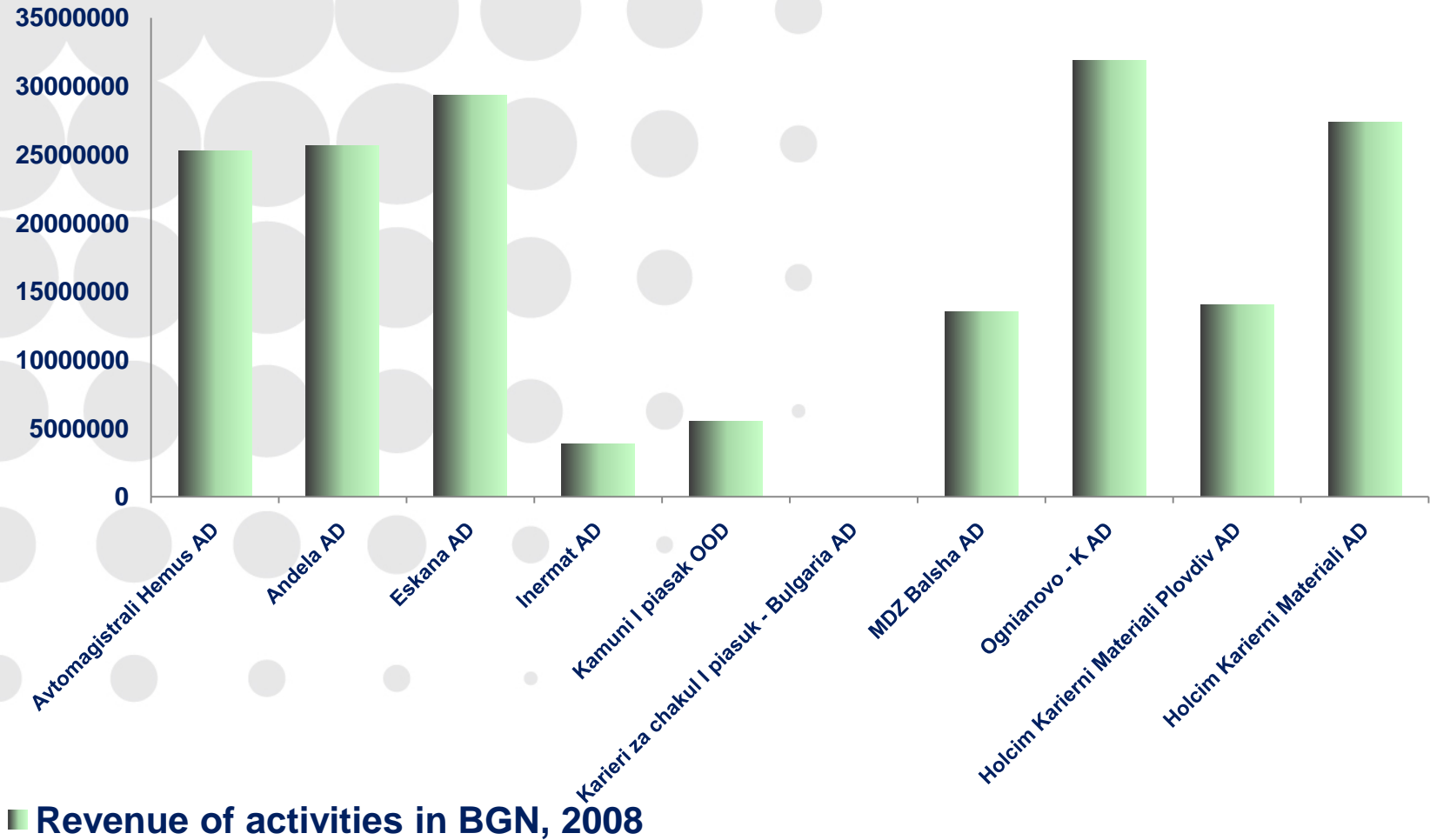
- ❖ 10 members – leading companies in the industry
- ❖ Made more than BGN 100 M investments for last 3 years
- ❖ Employ more than 2000 people
- ❖ Paid more than 1/3 of the concession fees for 2008
- ❖ Produced more than 13 M tones in 2007
- ❖ Generated revenue more than BGN 176 M

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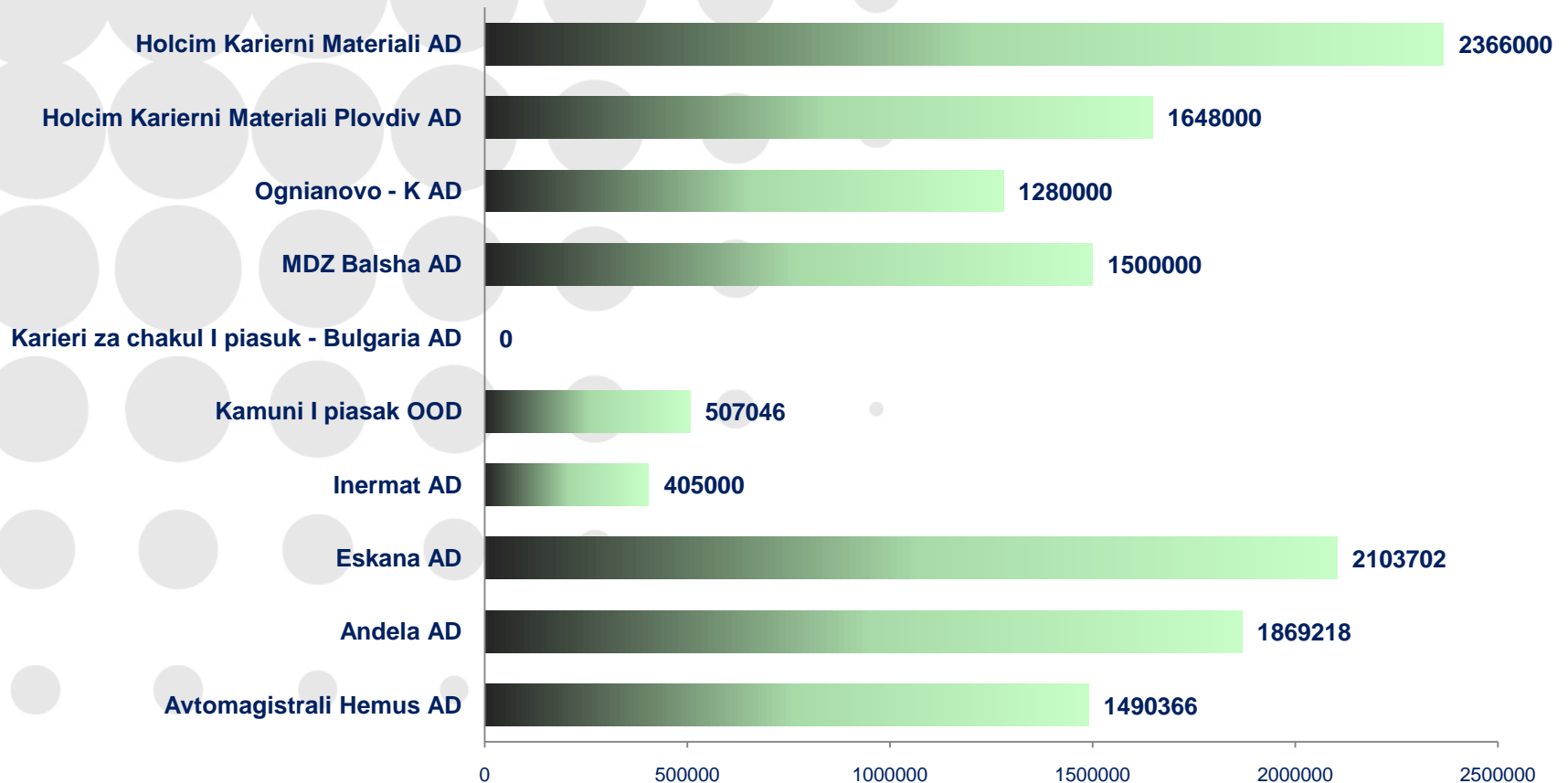
❖ Members

- Andela AD
- Avtomagistrali Hemus AD
- Eskana AD
- Holcim Karierni Materiali AD
- Holcim Karierni Materiali Plovdiv AD
- Inermat AD
- Kamuni i piasuk OOD
- Karieri za chakul i piasuk – Bulgaria AD
- MDZ Balsha AD
- Ognyanovo – K AD

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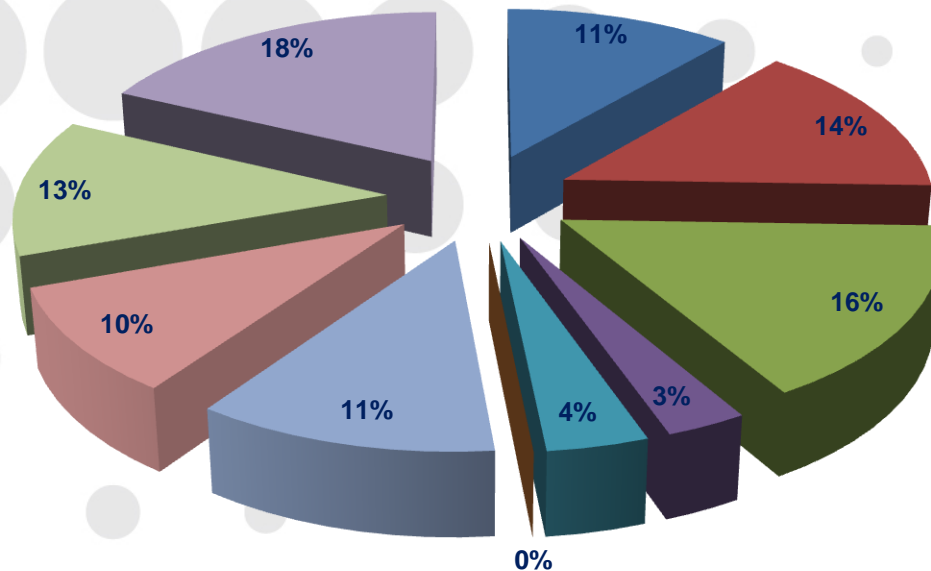
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■ Volume of produced materials in t., 2007

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Share of volume of produced materials in t., 2007



- Avtomagistrali Hemus AD
- Andela AD
- Eskana AD
- Inermat AD
- Kamuni I piasak OOD
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- Ognianovo - K AD
- Holcim Karierni Materiali Plovdiv AD
- Holcim Karierni Materiali AD

Vision

BAPIM will work for sustainable development and decrease of negative effect of aggregate industry on economic, social and ecological aspect of life of the communities, where its members actively operate.

Goals

- ❖ To support the members in their communication with the state authorities; to defend and protect the interests of the members;
- ❖ To contribute towards banning of illegal extraction of aggregates;
- ❖ To elaborate and disseminate the best practices in aggregates extraction;
- ❖ To improve the conditions at work, health and safety rules at the sites;
- ❖ To protect environment and develop technical and production methods for that purpose.

Means

- ❖ Dialogue with the competent state authorities on the problems in aggregates extraction and suggesting solutions involving legal amendments to existing legislation;
- ❖ Participation in European and world aggregate associations, active contribution to shape European legislation through participation, and representation of the aggregate business before different organizations;
- ❖ Development and dissemination of appropriate documentation among the members of the Association, providing information and guidance on the best available practices vis-a-vis the three pillars of sustainability;
- ❖ Promotion of the image and use of aggregates via organization of trainings, conferences and research;
- ❖ Co-operation with other sectors of the Bulgarian industry, as well as with other associations in Bulgaria and Europe, in view of identifying and defending common interests.

Executive Bodies

Executive Committee:

- ❖ Daniel Yordanov ,Eskana AD
- ❖ Emil Penkov , Inermat AD
- ❖ Thomas Guillot, Holcim Karierni Materiali AD
- ❖ Krasimir Fotev, Holcim Karierni Materiali AD
- ❖ Ivan Bogdanov, MDZ Balsha AD

Secretary General:

- ❖ Milena Mihailova

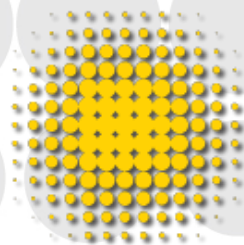
Co-chairmen

❖ **Thomas Guillot**

Executive Director, Holcim Karierni Materiali AD

❖ **Ivan Bogdanov**

Executive Director, MDZ Balsha AD



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Thank you for your attention

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